

# JARO EDUCATION

Dear students,

We are pleased to inform that, **JARO Institute of Technology, Management and Research Pvt. Ltd. Mumbai.**, is going to conduct campus recruitment drive on **19th Dec' 2018 (Wednesday) at K L University Campus.**

**Please Note:**

- **Interested candidates both B.Tech and MBA** are required to confirm their participation through the following link on or before  
  
**3rd Dec' 2018**  
  
- 5:00 PM.
- Online registration is mandatory, without which your profile will not be considered. -
- The confirmations should be submitted **on or before 3rd Dec' 2018 - 5:00 PM.** The link will get deactivated automatically after the deadline. (We will consider to only those candidates who have responded with their acceptance before the deadline).
- **Already placed students can also apply**

Date: 19th Dec 2018 (Wednesday)

Time: 9.00 am - Peacock Hall

Login id: <https://www.yTest.Youth4work.com/Jaro-Education>

Passkey: 133\_MTR\_5283\_5FD

**Steps to apply:**

- Click on the given link
- Login using Passkey: Enter given Passkey
- Mention basic details & Register
- Take a test & submit
- After registering -> Go to Edit Profile & upload resume (Not mandatory)

Please note that if the students get selected, their names should be registered in order to confirm their selection, without which we will not be able to take it ahead

Salary -

- **B.Tech - 12.2 LPA**
- **MBA - 7.5 LPA**

Selection process-

- Pre Placement Talk
- Group Discussion and Personal Interview
- Final interview for the shortlisted candidates will be conducted after a week at Jaro Education - Regional office in Hyderabad.

**JARO Institute of Technology, Management and Research Pvt. Ltd.**  
11th Floor, Vikas Center, Between Golf Club and Basant Theatre,  
Dr. C.G. Road, Chembur (East), Mumbai - 400074

**Company Brief:**

Jaro Toppscholars is India's leading ed-tech company. With its content meticulously designed and developed under the supervision of excellent teachers, Toppscholars aims at providing personalized learning, easy to understand concepts, mock tests etc for the smarter generation.

Jaro Toppscholars is powered by Jaro Education. Jaro Education is a leading organization into online education; having 18 offices in India and a staff strength of over 500 employees. We have enrolled over 1.2lac working professionals. The group turnover is 58 crs with a profit of 17 crs.

**Academic Partners:**

- IIM-Ahmedabad
- IBM
- SAAS
- Welingkar Institute of Management - Mumbai
- Alliance University - Bangalore
- iFEEL - Lonavala (Full time B-school)
- Guru Nanak Institute of Management Studies- Mumbai
- LATMU
- ABMTU, Florida
- AMTC - Los Angeles, California
- ABMTC - Switzerland

**Kindly note that we are hiring for the below mentioned profile:**

**Job Title: Career Development Executive**

**Job Location: Pan India**

**Qualification: BE/B.Tech - all streams**

**Job Description:**

- 1) Achieving and exceeding the sales target on a continuous basis
- 2) Generating leads through cold calling
- 3) Meeting & counseling students & parents

**Compensation Structure:**

B.Tech candidates would be hired as a Trainee for a period of 3 months and offered a salary of Rs. 32000/-. Based on your good performance (achieves or exceeds the target set for the first 3 months); effective the 4th month you would be designated as a Career Development Executive and your salary would be revised as below:

	Per Month	Per Annum
Fixed	58,500	7,02,000
Performance cum continuity Bonus	16,668	2,00,000
Incentives	25,000	3,00,000
	<b>1,00,168</b>	<b>12,02,000</b>

Company Brief:

**JARO Education** is one of the leading education service provider catering to the needs of working professionals by offering them varied choices in management programs through online and offline mode. With various academic achievements and accolades, Jaro is known for providing students with one of the most Innovative & Successful Online MBA programs in India. Within **9 years** we have enrolled more than **1,25,000** working professionals for Online MBA program.

- Group turnover of **58 crores - 17 crs profit**
- Employee Strength - **500+** across India
- **13 Offices** across India

Website: [www.jaroeducation.com](http://www.jaroeducation.com)

Kindly note that we are hiring for the below mentioned profiles:

**Designation: Career Development Executive -**

**Eligibility:** MBA - Marketing / International Business

**Job Description:** (70% indoor sales calling & 30% outdoor sales meetings)

- Achieving enrollment targets (End to End Sales).
- Lead generation through cold calling.
- Meeting & Counseling prospective students (mostly working executives)

**Remuneration details:**

Locations	Mumbai	Pune, Bangalore, Gurgaon, Noida	Hyderabad	Chennai, Cochin(Kochi)
Fixed Component	Rs.42000	Rs.36,000	Rs.32,000	Rs.30,000
Daily Travel Reimbursements	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentives*	Rs.15,000	Rs.15,000	Rs.15,000	Rs.15,000
Performance cum Continuity Bonus	Rs.2,500	Rs.2,500	Rs.2,500	Rs.2,500
<b>Total amount per month</b>	<b>Rs.62,500</b>	<b>Rs.56,500</b>	<b>Rs.52,500</b>	<b>Rs.50,500</b>
<b>Components (in Rs. per annum)</b>	<b>Rs.750000</b>	<b>Rs.6,78,000</b>	<b>Rs.6,30,000</b>	<b>Rs.6,06,000</b>

Note: IRP representatives kindly pass this information to all the eligible students and help them with necessary inputs for their preparation.

For further information you can contact Mr.Kabir - Manager Placements, - IRP OFFICE  
- Commerce Block, Ground Floor, KLU Campus.

1	172510154	VINYA TEJASWINI PENUMATSA	8977055908
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**1 STUDENT GOT SELECTED**