

Kotak Mahindra Bank

Dear students,

We are pleased to inform that, **Kotak Mahindra Bank** , is going to conduct pool campus drive MBA 2019 pass out students at **K L University** on 17th April,2019. Eligible students list is enclosed

Date and Time: 17th April 2019 (Wed) @ 9.00 A.M

Venue: Jasmine Hall - KLEF Campus

- **Eligibility Criteria:** MBA - Marketing 2019 pass out graduates

JD;

Relationship Officer

Department	Retail Liabilities
Location	Across Andhra Pradesh and Telangana
Number of Positions	NA
Reporting Relationships	Branch Manager
Level	Deputy Manager - M2
CTC	3.2 Lacs + incentives

**Job
Role**

Job Role:

- Handle customer service requirements like account opening, DMAT account opening, grievances, liability product selling, liability on product features, Cheque book insurance.
- Speed and efficiency of service given.
- Sales targets for banks and investment products.
- Going beyond the professional need of the customer by providing other products. Enhancement of customer value.

- Cross-sale of asset products.
- Back-up to relationship managers holding HNI relationship.
- Customer acquisition through referrals.

Job Role

Job Requirements:

- Postgraduate from a reputed B-School.
- Should be well groomed and presentable with ambassadorship qualities.
- Equal blend of service and sales orientation. In absence of equality, prefer sales orientation as a skew.
- Anticipates, understands and addresses the changing needs of customers with keen interest in developing professional relationship with them.
- Customer Retention and Cost Efficiency Through Process

Recruitment process :

- PPT
- GD
- Interviews

All candidates are advised to carry below documents (without fail)

- **College ID-Compulsory,**
- **Latest updated resume - Compulsory,**
- **2 (Two) Passport size photographs (Compulsory),**
- **Photocopies of all mark sheets from 10th upwards (Compulsory),**
- **Photocopies of any other Certifications (if any),**
- **Govt Photo ID (preferred, not compulsory)**
- **Must attend in appropriate formal attire**

IRP Coordinators please notify the above information to all the candidates and help them with necessary information.

For further information you can contact Mr.Murali - Placement Officer , - IRP OFFICE
- Commerce Block, Ground Floor, KLU Campus.

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Best wishes,



Selected List

S. No	Roll No	UG	Branch	Name	Gender	Mobile Number	Mail ID
1	172510 121	MB A	Marketing & Finance	HEMANTH TADEPALLI	Male	93917898 90	hemanth.tadepalli67@ gmail.com
2	172510 080	M BA	HR & Marketing	SIVA SAATWIK CHAYANAM	Male	86889998 70	sivasaatwik@gmail.co m
3	140510 45	M BA	HR & Marketing	TANMAYEE MECHENENI	Male	81850377 55	tanmayee1410@gmail .com