



Koneru Lakshmaiah Education Foundation

(Category -1, Deemed to be University estd. u/s. 3 of the UGC Act, 1956)

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Department MBA
KL Business School

A Report on

Guest Lecture on Career Planning in Financial Services

Title of the Guest Lecture	: Carrier Planning in Financial Services
Date & Time	: 07.01.2026.
Name of the Resource Person	: Sanjeev Bajaj, General Management, National Institute of Securities Markets (NISM), Mumbai.
Target Audience	: Final Year MBA Finance Students.
No. of Students	: 92

Programme Summary:

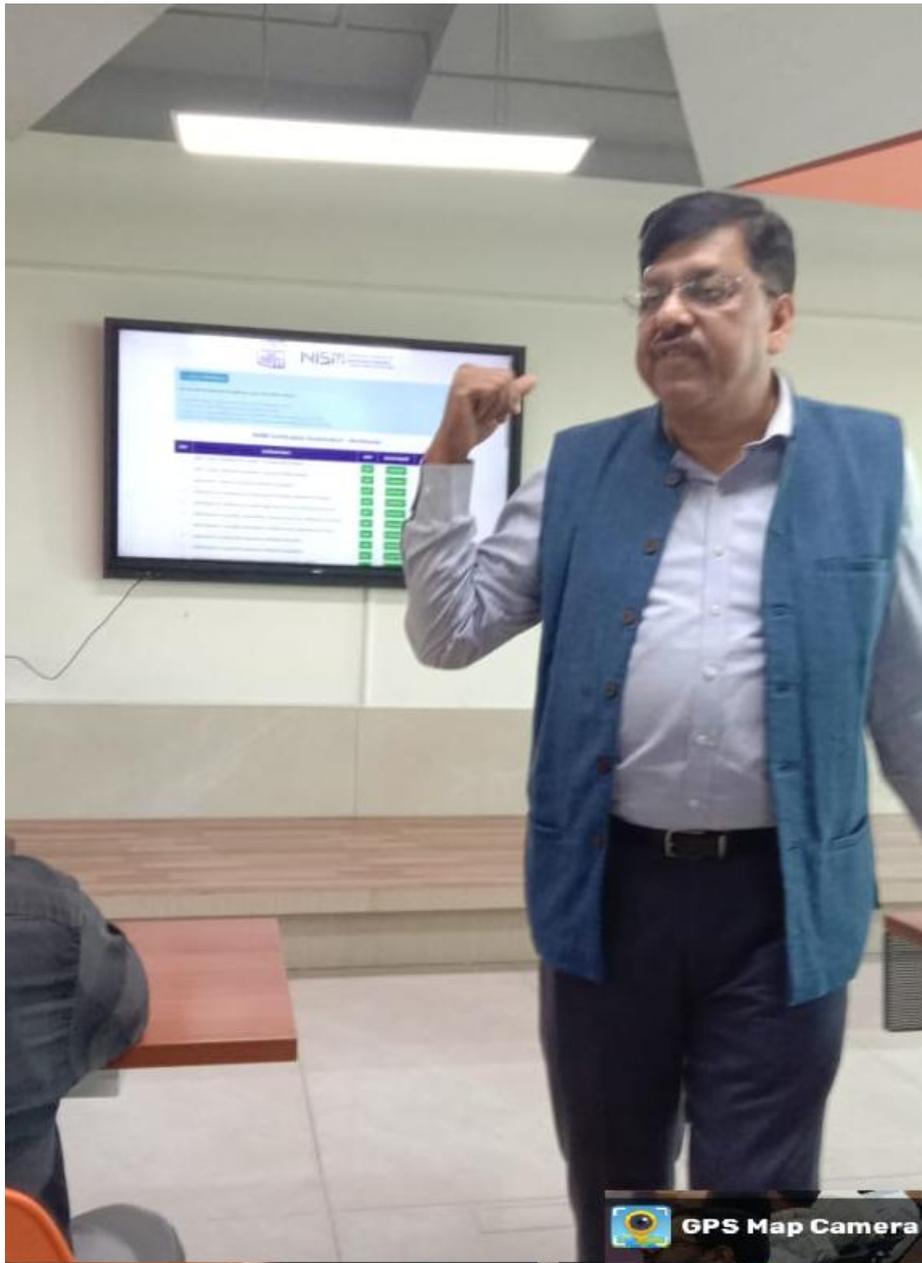
A Guest Lecture on “Career Planning in Financial Services” was successfully organized by KL Business School, KL (Deemed to be University) for the II Year MBA students on 07 January 2026 at 11:00 a.m. The session was delivered by Mr. Sanjeev Bajaj, a General Management professional from the National Institute of Securities Markets (NISM), Mumbai, an institution established by SEBI to promote education and skill development in the financial markets.

The primary objective of the guest lecture was to create awareness among MBA students about the wide range of career opportunities available in the financial services sector and to help them plan their professional journey effectively. Mr. Sanjeev Bajaj began the session by explaining the growing importance of financial services in India, driven by economic growth, digitalization, fintech innovations, and regulatory reforms.

The speaker provided an overview of various career avenues such as banking, capital markets, investment management, insurance, wealth management, fintech, risk management, compliance, and financial consulting. He emphasized the relevance of industry-recognized certifications like NISM, CFA, FRM, and CAIA, which play a crucial role in improving professional credibility and employability. He also highlighted the essential skills required in the sector, including analytical thinking, financial literacy, ethical practices, regulatory awareness, communication skills, and adaptability to technology-driven changes.

Mr. Bajaj offered practical guidance on career planning by advising students to identify their interests and strengths and align them with suitable roles in financial services. He stressed the importance of internships, live projects, continuous upskilling, and networking for long-term career growth. Real-life industry examples and personal experiences shared by the speaker made the session insightful and engaging.

The lecture concluded with an interactive question-and-answer session, where students actively participated and clarified their doubts regarding career paths, certifications, and industry expectations. Overall, the program was highly informative and beneficial, providing valuable career guidance to MBA students of KL Business School, KL (Deemed to be University).



 **GPS Map Camera**

Check In **Vaddeswaram, Andhra Pradesh, India**

  Green Fields, K L University, Vaddeswaram, Andhra Pradesh
522501, India
Lat 16.443461° Long 80.621132°
Wednesday, 07/01/2026 01:02 PM GMT +05:30

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